

**ABC Home Healthcare Professionals**  
**Sales/Business Development Manager**

**Date: 6/26/18**

**Position Description:**

A local health care company is seeking an enthusiastic and highly motivated individual with a passion for direct sales, marketing and social media.

This is a great opportunity to join a small company where you can make a large impact!

- Build and maintain relationships with key referral sources to increase business and ensure customer satisfaction;
- Build relationships with targeted physicians, discharge planners, attorneys and other referral sources;
- Identify new opportunities to grow the business via key partnerships and new channels;
- Serve as a liaison with physicians, facilities, referral sources, and hospitals in the community.

**Hours:**

Part Time

Expected Hours: 24 hours per week and schedule can be flexible

Position Location: Wakefield, MA

**Qualifications/Skills Preferred:**

Our ideal candidate will possess:

- Bachelor's degree in an appropriate field (Journalism, Marketing, Communications, etc.)
- 2-3 years working in digital marketing media preferred
- Excellent organizational skills with strong attention to detail
- Proven ability to multi-task, self-motivated and ability to work independently
- Excellent written and verbal communication skills
- Strong relationship building and sales skills

**How to Apply:**

Interested candidates please send resume and cover letter to [marsha@abchhp.com](mailto:marsha@abchhp.com).

For more information visit: [www.abchhp.com](http://www.abchhp.com)

Whom to contact for more information: [marsha@abchhp.com](mailto:marsha@abchhp.com)